



FOR IMMEDIATE RELEASE

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SOUTH BURLINGTON, VT—Merchants Bank presented its eighth annual sales awards at a recent ceremony at the Burlington Country Club in Burlington.

The Johnson office was named 2004 Branch of the Year for its outstanding overall contribution to the company in 2004. In accepting the award from Merchants Bank President and CEO Joseph L. Boutin and Senior Vice President Retail Banking Thomas S. Leavitt, Branch President Jodi Tallman said, “The entire staff is honored to be chosen Merchants Bank’s Branch of the Year! Thank you to staff members Sarah Bradshaw, Christine Bradley, Marie Fadden, Marlene Merriam and the Johnson community for their loyal, dedicated support. We invite our customers and the entire community to share and to be proud of this recognition!”

Leavitt commented, “Branch President Jodi Tallman and her team have earned this distinction in a talented finalist pool, including Hardwick and Jericho. The Johnson branch was among the leading performers in many sales programs and the staff has dedicated itself to cross-training to assure the strongest customer service. The entire team has demonstrated an unsurpassed work ethic and a commitment to the community.”

Awards were also presented in the following categories:

Free Checking for Life® Goal Champion

Small Market: Johnson
Large Market: Hardwick

Free Checking for Life® Sales Champion

Small Market: St. Albans
Large Market: College Street (Burlington)

MoneyLYNX® Goal Champion

Small Market: Johnson
Large Market: Barre

MoneyLYNX® Sales Champion

Small Market: Johnson
Large Market: College Street (Burlington)

RealLYNX® Sales Champion

Small Market: Enosburg
Large Market: Kennedy Drive (South Burlington)

HomeLYNX[®] Sales Champion

Small Market: Wilmington
Large Market: Fair Haven

TimeLYNX[®] Sales Champion

Small Market: North Bennington
Large Market: Hardwick

CommerceLYNX[®] Volume and Goal Champion

Small Market: Wilmington
Large Market: ----

CommerceLYNX[®] Goal Champion

Small Market: ----
Large Market: Barre

CommerceLYNX[®] Volume Champion

Small Market: ----
Large Market: College Street (Burlington)

Top Loan Producer

Small Market: Johnson
Large Market: Hardwick

Coach's Award

Sherry Crossley
Branch President, East Thetford

Growth – Large Market

Gold Award: Green Mountain Plaza (Rutland)
Silver Award: College Street (Burlington)
Bronze Award: Shelburne Road (South Burlington)

Growth – Small Market

Gold Award: Vergennes
Silver Award: Johnson
Bronze Award: South Hero



The Johnson Branch Staff: Branch of the Year
Small Branch Category

The continuing mission of Merchants Bank is to provide Vermonters with a true community bank. It fulfills this commitment through a branch-based system that includes 35 bank offices throughout Vermont, employees dedicated to quality customer service and the LYNX family of products: Free Checking for Life[®], MoneyLYNX[®] Money Market Account, TimeLYNX[®] Certificate of Deposit, HomeLYNX[®] Home Equity Line of Credit, RealLYNX[®] Residential Mortgages, CommerceLYNX[®] Business Banking Services, eLYNX[®] Online Banking and PhoneLYNXSM Automated Phone Banking. For more information about Merchants Bank visit our website at www.mbvt.com. Member FDIC. Equal Housing Lender.