



FOR IMMEDIATE RELEASE

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Mosenthal and Savage Join Merchants Trust Company

SOUTH BURLINGTON, VT —Molly Dillon, President of Merchants Trust Company, announced that both Katherine “Kay” P. Mosenthal and Sheri A. Savage have joined the firm as Senior Relationship Managers and will be serving clients from the Merchants Bank office at 4996 Main Street, Manchester, Vermont. Both Mosenthal and Savage have extensive experience in the local marketplace.

Mosenthal is an attorney who served for 8 years as Vice President and Trust Administrative Officer for the Trust and Investment Group at Factory Point National Bank, now Berkshire Bank. Prior to joining Factory Point in 2000, she practiced law for 11 years in Rutland, Vermont, in areas including: wills and trusts; probate; estate planning; real estate and family law. Mosenthal’s banking experience includes trust and estate administration, and estate and financial planning. She is a member of the Vermont Bankers Association and serves on the Trust Committee. Mosenthal is also a member of the Vermont Bar Association and serves on the Trust and Probate Committee. She also participates in the Vermont Bar Professional Responsibility Assistance Panels, and serves on several local non-profit Boards. A graduate of Hunter College and Vermont Law School, Mosenthal has completed Cannon Financial Institute’s Trust School and is accredited as a Certified Trust and Financial Advisor.

Savage served 9 years as Vice President and Investment Officer for the Trust and Investment Group of Factory Point National Bank (and its successor, Berkshire Bank). She also served as Vice President and Investment Officer at Berks County Bank in Pottsville, Pennsylvania for 6 years. Savage’s background and expertise is in security analysis, economic forecasting and managing the overall investment process for clients. She determines asset allocation, selection of strategy, implementation of individual securities and monitoring the strategy. Savage is Treasurer of the Maple Street School Board of Trustees and Treasurer of the Manchester Community Land Trust. She is a graduate of Shippensburg University in Shippensburg, Pennsylvania and earned the designation of Accredited Fiduciary Investment Manger after completing Cannon Financial Institute’s Trust Investments School.

Mosenthal and Savage will join Business Development Officer, Robert A. Knowles, who recently joined Merchants Trust Company, in focusing on southern Vermont.

“I am thrilled to welcome Kay and Sheri to the Merchants Trust team. They, along with Robert, will expand our personalized services in Southern Vermont. Overall, we have a strong team in Burlington and now, with the addition of these two superb individuals,

Merchants Trust Company's investment management, financial planning and fiduciary services will be made accessible to Vermonters via our fully-staffed office in Manchester," said Dillon.



From left to right: Savage and Mosenthal, Merchants Trust Company

The continuing mission of Merchants Trust Company is to develop long-term client relationships with individuals, families and organizations by providing personalized, high-quality financial advisory and wealth management services. Merchants Trust Company is a subsidiary of Merchants Bank that provides a full range of investment and trust services to both individual and institutional clients.

Vermont Matters.[®] The continuing mission of Merchants Bank is to provide Vermonters with a state-wide community bank that blends a strong technology platform with a genuine appreciation for local markets. Merchants Bank fulfills this commitment through a branch-based system that includes 36 community bank offices and 44 ATMs throughout Vermont, Personal Bankers dedicated to top-quality customer service and streamlined solutions, including: Personal Checking and Savings with Free Checking for Life[®], CashRewards CheckingSM, a low-cost Money Market Account, Free Online Banking and Bill Pay, Overdraft Coverage, Direct Deposit, Free Debit Card and Free Automated Phone Banking; Business Banking with Rewards Checking for Business, Business Online Banking and Bill Pay, Business Lines of Credit and Merchant Card Processing; Small Business Loans; Health Savings Accounts; Credit Cards; Flexible Certificates of Deposit; Vehicle Loans; Home Equity Credit; and Home Mortgages. **Visit mbvt.com for more information.** Merchants' stock is traded on the NASDAQ National Market system under the symbol MBVT. Member FDIC. Equal Housing Lender.

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